



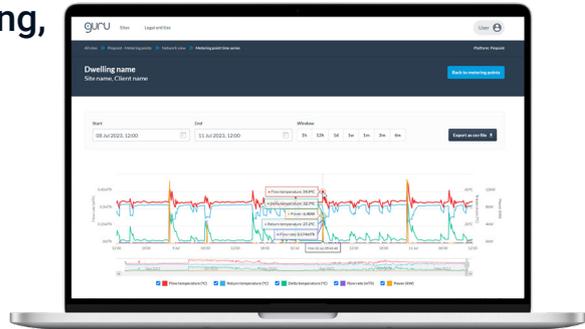
Guru Pinpoint

Market leading software for better performing, regulation-ready heat networks

Guru Pinpoint displays heat network performance data in digestible charts and dashboards helping you to spot problems and identify trends.

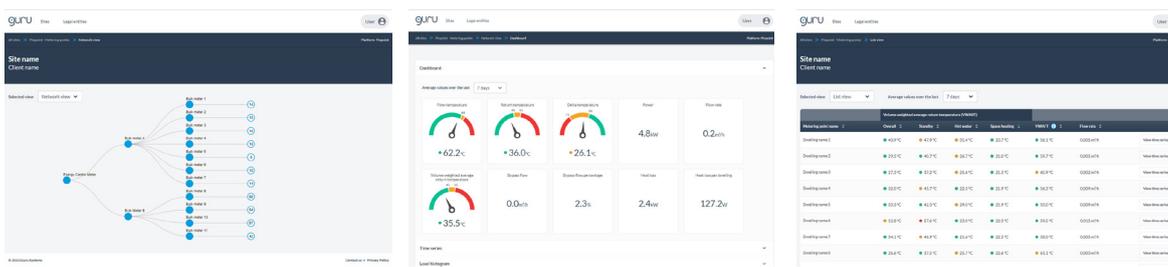
Upcoming regulation will demand better performance from heat networks, with data reported annually. It's more important than ever to ensure you are able to accurately capture data from your heat network, monitor it and report on it in order to be regulation compliant.

Guru Pinpoint supports housing associations, local authorities, developers and ESCOs to design, adopt and operate efficient heat networks, and prepare for future regulation.



Spot problems early

- ✓ Resolve problems, reduce call outs and keep your operating costs low.
- ✓ Identify common heat network problems including HIU faults, open bypasses, and commissioning errors.
- ✓ Use dashboards to utilise network summaries and our traffic light system to spot issues on your heat networks at a glance.
- ✓ Explore your real-time data from individual dwellings, block meters and the plant room to help diagnose problems and better understand your heat losses.



Prepare for regulation

Ofgem will begin regulating heat networks in 2025. Changes will include a requirement for all heat networks to report on their energy performance data.

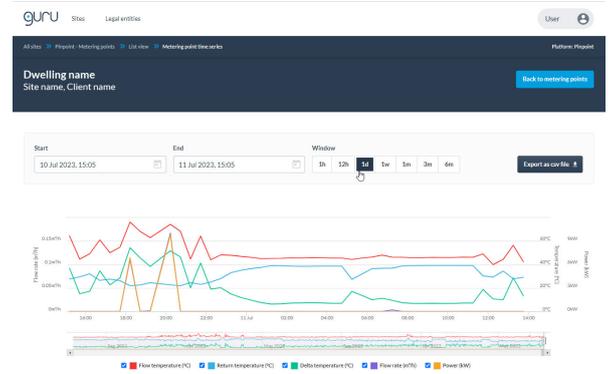
Guru Pinpoint gives you the visibility to identify and fix problems so that your heat networks meet standards to avoid being flagged as non-compliant with regulation. Guru Pinpoint stores your historical site performance data helping you to meet regulatory requirements.

- ✓ As well as reporting, new and existing sites will also have to meet minimum technical standards. Use data displayed on Guru Pinpoint to verify that regulatory and site-specific requirements are being met, both ahead of handover and in operation.

Visualise performance data, not just kWh

Heat meters capture data across six registers: flow temperature (°C), return temperature (°C), flow rate (m³/hour), volume (m³), instantaneous power (kW) and energy (kWh). All six registers are needed to analyse heat network performance, it's not enough to rely on infrequent kWh readings alone.

Guru Pinpoint displays this performance data and analyses all six registers – including using kWh data for heat loss calculations. View real-time readings and enhanced data including delta temperature and heat losses across a network.



Metering point name	Overall	Standby	Hot water	Space heating	VWART	Flowrate
Dwelling name 1	40.9 °C	47.9 °C	31.4 °C	20.7 °C	56.1 °C	0.005 m³/h
Dwelling name 2	29.5 °C	40.7 °C	26.7 °C	21.0 °C	59.7 °C	0.005 m³/h
Dwelling name 3	27.3 °C	37.2 °C	25.6 °C	21.3 °C	60.9 °C	0.002 m³/h
Dwelling name 4	32.0 °C	45.7 °C	23.3 °C	21.9 °C	56.3 °C	0.009 m³/h
Dwelling name 5	33.3 °C	42.3 °C	29.0 °C	21.9 °C	55.0 °C	0.009 m³/h
Dwelling name 6	32.8 °C	57.6 °C	23.0 °C	22.3 °C	59.5 °C	0.015 m³/h
Dwelling name 7	34.1 °C	46.9 °C	21.4 °C	22.5 °C	58.0 °C	0.005 m³/h
Dwelling name 8	26.6 °C	37.5 °C	25.7 °C	22.6 °C	61.1 °C	0.003 m³/h

Understand volume weighted average return temperature

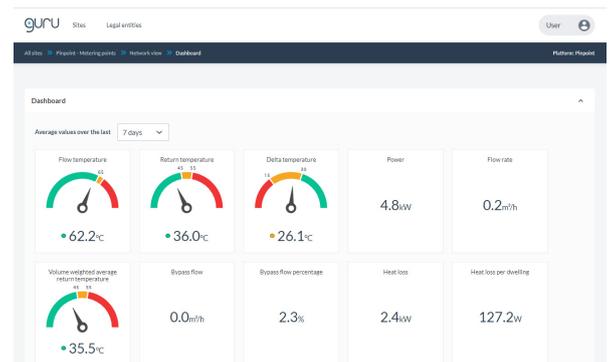
Guru Pinpoint also shows volume weighted average return temperature (VWART) by HIU mode. VWART is the best metric for understanding heat network performance as it goes beyond showing the return temperature at a point in time, and instead indicates how much water is being returned at that temperature.

Guru Pinpoint uses machine learning algorithms to determine which of the three modes an HIU is currently operating in (space heating, domestic hot water, or standby). It then calculates the volume weighted average return temperature for each mode – helping you to better diagnose problems and target maintenance visits or make remote changes.

View heat losses and heat loss per dwelling

Guru Pinpoint displays total heat losses and heat loss per dwelling for the entire network, and in zones downstream of any bulk meters.

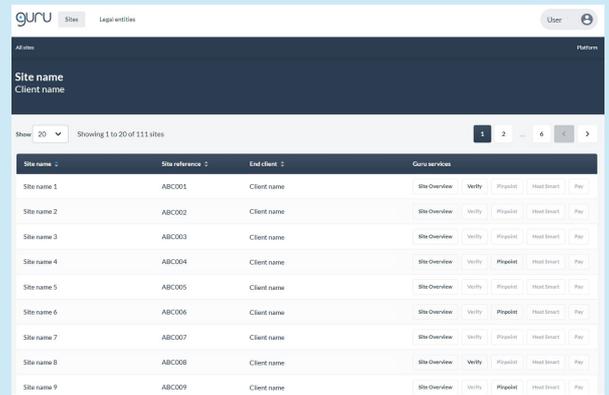
Dashboards and colour-coded network maps help to identify where heat losses are, supporting targeted interventions. Average heat loss data is available over 1 day, 7 days, 1 month, 3 months or 6 months, helping you to prepare for existing and future reporting requirements.



Add sites that don't have Guru hardware installed to Guru Pinpoint

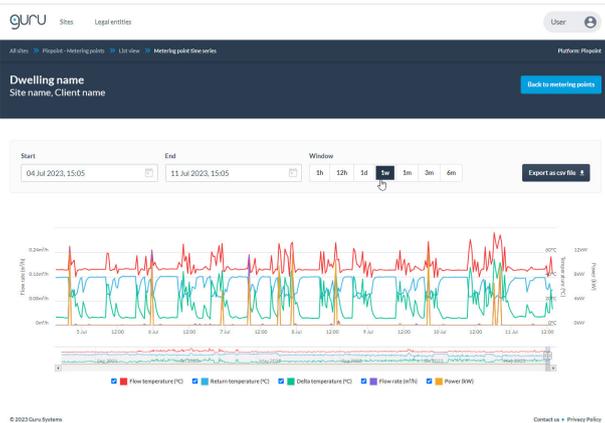
Many sites in the UK have basic monitoring systems in place – often to meet the minimum requirements of the Heat Network (Metering and Billing) Regulations. Typically sites without Guru hardware installed have a hardwired M-Bus network with a datalogger, or may have pay-as-you-go hardware from other providers. In these situations – data is usually only used to bill customers on a quarterly or monthly basis.

✔ We've recently opened up our Guru Pinpoint software so that it's possible to use this more basic data to help you view and analyse the performance of all of your heat networks in one place – regardless of whether the site has Guru hardware installed or not.



The screenshot shows the 'Sites' page in the Guru Pinpoint software. It features a table with columns for 'Site name', 'Site reference', 'End client', and 'Guru services'. The table lists 9 sites, each with a 'Site Overview', 'Verify', 'Pilot', and 'Heat Smart' button. The 'Guru services' column has a 'Pay' button for each site.

Site name	Site reference	End client	Guru services				
Site name 1	ABC001	Client name	Site Overview	Verify	Pilot	Heat Smart	Pay
Site name 2	ABC002	Client name	Site Overview	Verify	Pilot	Heat Smart	Pay
Site name 3	ABC003	Client name	Site Overview	Verify	Pilot	Heat Smart	Pay
Site name 4	ABC004	Client name	Site Overview	Verify	Pilot	Heat Smart	Pay
Site name 5	ABC005	Client name	Site Overview	Verify	Pilot	Heat Smart	Pay
Site name 6	ABC006	Client name	Site Overview	Verify	Pilot	Heat Smart	Pay
Site name 7	ABC007	Client name	Site Overview	Verify	Pilot	Heat Smart	Pay
Site name 8	ABC008	Client name	Site Overview	Verify	Pilot	Heat Smart	Pay
Site name 9	ABC009	Client name	Site Overview	Verify	Pilot	Heat Smart	Pay



Share knowledge across teams, while complying with GDPR

Dashboards, sortable data columns, network visualisation, and our traffic light system help make heat network performance data easier to understand. Use Guru Pinpoint to share knowledge, including with non-technical teams. Guru Systems is ISO27001 accredited and all of our platforms are GDPR compliant.



Our technology is installed at **Stockwell Park Estate, London SE5**

Guru Pinpoint for design, handover and operation



Guru Pinpoint for smoother handover and adoptions

Verify heat network performance with real-time data before residents move in, or when adopting a network into your portfolio. Check agreed site-specific KPIs including return temperatures or heat losses, or minimum technical standards required by regulation.

- ✓ Hold your supply chain to account, and use data to ensure improvements to be made within any defects liability period.



Guru Pinpoint for better performing heat networks

Unmonitored heat networks don't usually perform well, and poorly performing networks often mean customers pay more and increased carbon emissions. Even where networks are well designed and commissioned before residents move in, performance tends to drift over time. It is not uncommon for the cost of delivered heat to double in just a few years on unwatched networks. Networks need to be monitored and managed to ensure the best ongoing performance possible, going beyond just capturing data.

- ✓ Guru Pinpoint displays real-time data from individual dwellings, block meters and the plant room to help diagnose problems and better understand your heat losses.



Guru Pinpoint to support customer relations and reduce maintenance costs

Use Guru Pinpoint to help diagnose the causes of problems reported by residents. Understanding where and why problems occur helps maintenance visits to go more smoothly on the day.

- ✓ Real-time data can be used to verify repairs or changes immediately to reduce the need for future call-outs.

Talk to us about your heat networks

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